



# Trampas del tiempo: Proven Strategies for Swamped Salespeople (Spanish Edition)

*Todd Duncan*

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La productividad ha sido una palabra muy importante en el mundo de los negocios por varios años. Pero a pesar de nuestros mejores intentos y los innumerables libros de motivación, todavía nos retrasamos, trabajamos hasta tarde, balanceamos nuestros horarios y nos hundimos en nuestros negocios. *Trampas del tiempo* habla de los errores más comunes que tenemos acerca del tiempo y del uso que le damos en nuestros trabajos. Duncan ha encontrado remedios comprobados para esos problemas universales con el tiempo, y él muestra a los lectores como establecer un horario que funcione, no solo unos días, sino todo el tiempo. Con los principios de *Trampas del tiempo*, los ejecutivos de ventas notarán un crecimiento en sus ventas al mismo tiempo que experimentan una disminución en sus horas de trabajo.

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