



## Smart Business Start-ups

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Jon Smith was part of the start-up team for one of the UK's most successful on-line businesses and in Smarter business start-ups he reveals the tricks and techniques that helped turn a great idea into a brilliant business. Smarter business start-ups shows how to create a failsafe business plan and expertly guides readers through the intricacies of raising the right finance. Equally importantly, it helps fledgling tycoons through the inevitable setbacks, and shows them how to sustain their passion in the business once the initial excitement is over. Packed full of proven ideas and practical information Smarter business start-ups could make the difference between success and failure.

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