



Before You Leap: Six Secrets to Making Your Passion A Real Business

Kelly Bowers

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If you are wondering "where do I begin?" to start your business, this book has your answers. Step by step guidance takes you through to opening your doors smartly. Where to locate your business. What kind of customers to attract. How to attract them. When to ask for help. How to define your mission. What to charge. What hours to be open. The policies you should have.

You don't have to do this blindly (and you don't start with marketing!) This book takes you by the hand and leads you down the path, step by step, to transforming your passion into a real business. That makes real money. From real people. For you. While still allowing you to do the thing you love.

Just because you are motivated by a passion -- dogs, yoga, massage, coaching, photography, whatever -- doesn't mean you have to hold your nose when it comes to your business. Here's guidance on how to do business in a way that still allows you to be motivated by whatever it is you are passionate about.

Start in the right place and end up with the business you want.

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